Vertiv Honored with the 2016 Frost & Sullivan Leadership Award for its Modular Data Center Portfolio

Customer focus, excellent product quality cited as winning factors

Vertiv™, formerly Emerson Network Power, today announced that it was awarded with the 2016 Asia Pacific Modular Data Center Customer Value Leadership Award by Frost & Sullivan. This recognition is given to organizations that have shown exemplary achievements within the industry, delivering the best value to its customers in the modular data center market.

Vertiv is a leader in providing unified infrastructure solutions that are rapidly deployable, scalable and efficient for different critical applications. Its modular data center solution showcases its unique collaborative design-build process, enabling a deployment time that is up to 50 percent faster than traditional data center designs.

Vertiv's modular data center solution has been deployed in key infrastructure projects throughout the Asia Pacific, particularly in telecom applications in Australia, the Philippines and Myanmar.

"With the speed in which technology today is growing and is being utilized, integration of IT and communication assets is increasingly becoming important for organizations looking to reduce operational cost while ensuring that they are delivering the best possible services to their customers," said Steve Shelley, vice president for modular solutions, Vertiv in Asia Pacific. "Our modular data center solution is unique in the industry in that we simply don't create 'containerized' data centers. Rather, we employ a fresh approach taking into consideration the geography, climate, technology profile and even the cultural aspects of a location. Through this, we are able to give our customers the perfect solution that combines both design and industry-leading capabilities."

"Vertiv's product development excellence has resulted in an intriguing modular data center product called IMS (Integrated Modular Solution) that offers industry-leading scalability and flexibility. There are two key aspects that drive its excellence in customer value: the first is its meticulous efforts in reducing the total cost of ownership, and the second is its ability to incorporate value-added features and functionalities to enhance the overall value for the end user," said Gautham Gnanajothi, senior industry analyst, energy and environment, Frost & Sullivan.

To learn more about our modular data center solutions offering, visit www.VertivCo.com.

About Vertiv
Vertiv designs, builds and services critical infrastructure that enables vital applications for data centers, communication networks and commercial and industrial facilities. Formerly Emerson Network Power, Vertiv supports today's growing mobile and cloud computing markets with a portfolio of power, thermal and infrastructure management solutions including the ASCO®, Chloride®, Liebert®, NetSure™ and Trellis™ brands. Sales in fiscal 2016 were $4.4 billion. For more information, visit VertivCo.com.